

# RESILIENT

FOUNDATION

**Job Title: Fundraising Manager**

**Location: Amsterdam**

**Contract Duration: 12 months**

**Salary on application**

## **Introduction**

The Resilient Foundation is a non-profit organisation enabling storytellers and filmmakers to take part in changing the world. Resilient is the sister charitable organisation of the WaterBear Network, a free interactive streaming platform that allows you to watch world-class content, interact with hundreds of active environmental projects and take action instantly to improve our future on this planet.

We're looking for a driven and committed fundraiser to join our growing and dynamic team in our Amsterdam office. This role is varied and high tempo with clear targets that need to be met, with a focus on raising critical funding for media and storytelling initiatives (both short form and long form) and surrounding campaigns.

The core focus of the Fundraising Manager will be to grow and build the "Resilient Circle", specifically private major donors.

## **Roles and Responsibilities**

### **Fundraising**

- Identify and research funding opportunities, specifically with a focus on major private donors
- Manage a fundraising pipeline in line with pre-agreed targets
- Build, nurture and grow the Resilient Circle
- Maintain and develop relationships with potential donors and funders, including creation of donor engagement strategies
- Project manage the full development process, including contracting through to receipt of funds in line with WaterBear and Resilient Foundation protocols
- Work closely with the development team to ensure a full and robust reporting framework is in place, with a priority focus on donor feedback
- Copywriting of fundraising materials
- Suggest and innovate new strategies to meet clear targets e.g. events (both online and physical) and more

## Skills and Experience

- Tertiary education or above
  - 3-5 years experience in the nonprofit and fundraising space
  - Experience with major donors, networking and donor interfacing
  - Experience of working with high net worth individuals
  - Experience in developing and monitoring the implementation of fundraising strategies, budgets and operational plans
  - Ability to develop and drive forward new projects and initiatives, taking the lead and/or working collaboratively with colleagues
  - Excellent written and verbal communication skills
  - Excellent organisational skills and comfortable multitasking
  - Familiarity with managing a sales and fundraising pipeline
  - Fluent in both spoken and written English, multilingual preferred
  - A love for film and storytelling a (big) bonus
  - A passion for all aspects of sustainability and environmental issues
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## Contact Details

Please send your CV and Cover Letter to [th@resilient.foundation](mailto:th@resilient.foundation)